

Message Text

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62

ACTION AF-06

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R 170751Z JUL 75

FM AMEMBASSY NAIROBI

TO USDOC WASHDC

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UNCLAS NAIROBI 6057

E.O. 11652: N/A

TAGS: BEXP, KE

SUBJ: WTDR/FTI METCHEM EAST AFRICA LIMITED

REF: USDOC 08774

1. KENYA 2. CNTRY CODE: 779 SER NO: N/A

4. METCHEM EAST AFRICA LIMITED

5. P.O. BOX 40024, CEARN CHAMBERS, GOERNMENT ROAD

6. NAIROBI, KENYA

7. ESTABL: 1974 8. EMPL. 7 9. SIXE (20-X) MEDIUM

10. REPUTATION: (22-X) GOOD

11. SELLS ITS PRODUCTS IN THE FOLLOWING COUNTRIES LISTED
IN ORDER OF IMPORTANCE: KENYA, UGANDA AND TANZANIA.

12. RPT. DATE: 07/75

13A. 3559111/235 AGT. DIST. IMP. INDUSTRIAL CHEMICALS

13B. 2879107/235 AGT. DIST. IMP. AGRICULTURAL CHEMICALS

13C. 2834311/235 AGT. DIST. IMP. PHARMACEUTICAL CHEMICALS

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13D. 2822000/235 AGT. DIST. IMP. SYNTHETIC - CHEMICALS

13E. 2821000/235 AGT. DIST. IMP. PLASTIC COMPOUNDS

14. CONTACT: MR. ANDRES HOLZHEIMER, DIRECTOR

15. CABLE: METCHEM 16. TLEX: 22642

17. TEL. 23344

18. FINANCIAL REFS: STANDARD BANK LIMITED. KIMATHI
STREET BRANCH, P.O. BOX 30034, NAIROBI, KENYA

19. TRADE REFS. DEGUSSA 6000 FRANKFURT, P.O. BOM 2644
W. GERMANY.

20. FOREIGN FIRMS REPRESENTED: GOODRICH-GULF CHEMICALS INC.
CLEVELAND, OHIO, U.S.A., SYNTHETIC RUBER, 1974;
STEPAN CHEMICALS CO., WINNETKA, ILLINOIS, EMULSIFIERS,
1974; MILES CHEMICALS (ISRAEL), ISRAEL, CITRIC ACID,
1974; J.M. HUBER CORPORATION, 630 THIRD AVENUE,
NEW YORK, 17, U.S.A., CLAYS, 1974.

21. COMPANY WAS ESTABLISHED IN 1974 TO TAKE OVER THE OLD
BUSINESS OF CHEMICAL AGENCY (EAST AFRICA) LIMITED
WHICH CLOSED. MANUFACTURERS' REPRESENTATIVES, IMPORTERS,
AGENTS AND WHOLESALERS DEALING IN INDUSTRIAL AND
AGRICULTURAL CHEMICALS, PHARMACEUTICALS, SYNTHETIC
RUBBER AND PLASTIC COMPOUNDS. MR. R.H. SAUER, THE
THECHNICAL MANAGER, INFORMED THE EMBASSY THAT THE NEW
COMPANY HAS TAKEN OVER AGENCIES OF ALL FIRMS WHICH
WERE PREVIOUSLY REPRESENTED BY THE OLD
COMPANY. AUTHORIZED CAPITAL OF \$2,857 WITH PAID
UP CAPITAL OF \$2,286. COMPANY'S MANAGEMENT REPORTED
TO BE RELIABLE IWHT CONSIDERABLE EXPERIENCE IN THIS
LINE OF BUSINESS. LOCAL BANK REPORTS FAVORABLE.
RECOMMENDED AS A TRADE CONTACT FOR U.S. FIRMS.

22. PREPARED BY: J.K, NJUGUNA APPROVED BY: APUL T. WALTERS
AT: AMEMBASSY, NAIROBI, KENYA
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